



08 October 2018

THE PHILIPPINE STOCK EXCHANGE, INC.

6F Philippine Stock Exchange Tower
5th Avenue corner 28th Street
Bonifacio Global City, Taguig City

Attention: **Ms. Janet A. Encarnacion**
Head, Disclosure Department

PHILIPPINE DEALING & EXCHANGE CORP.

37F Tower 1, The Enterprise Tower
6766, Ayala Ave. cor. Paseo de Roxas
Makati City

Attention: **Ms. Vina Vanessa S. Salonga**
Head – Issuer Compliance and Disclosure Department (ICDD)

Dear Ms. Encarnacion and Ms. Salonga:

In compliance with your reportorial requirements, we are submitting herewith the Bank's Public Ownership Report as of September 30, 2018.

Thank you.

Sincerely,

A handwritten signature in black ink, appearing to read "AV", with a long horizontal stroke extending to the right.

Vincent A. Villanueva
Finance Officer

> EAST WEST BANKING CORPORATION

The Beaufort, 5th Avenue corner 23rd Street, Fort Bonifacio Global City, Taguig City
Telephone number: 575-3888 | Email: service@eastwestbanker.com | www.eastwestbanker.com
A member of the [FILINVEST](#) Group

ANNEX A

East West Banking Corp.
Computation of Public Ownership as of September 30, 2018

	Number of Shares		
	A	B	Total
Number of Issued Shares	2,249,975,411	-	2,249,975,411
Less: Number of Treasury Shares (if any)	-	-	-
Number of Issued and Outstanding Shares	2,249,975,411	-	2,249,975,411
Less:			
	% to total		
	I/O Shares	A	B
		Total	
Directors			
Jonathan T. Gotianun			
Direct	0.00%	19	-
Indirect	0.73%	16,473,137	-
Antonio C. Moncupa, Jr.			
Direct	0.15%	3,424,154	-
Indirect	0.00%	-	-
Lourdes Josephine Gotianun-Yap			
Direct	0.02%	539,629	-
Indirect	0.75%	16,840,647	-
Mercedes T. Gotianun			
Direct	0.00%	15	-
Indirect	0.06%	1,320,981	-
Wilson L. Sy			
Direct	0.00%	15,000	-
Indirect	0.03%	697,365	-
Carlos R. Alindada			
Direct	0.00%	15	-
Indirect	0.00%	-	-
Paul Aquino			
Direct	0.00%	60,010	-
Indirect	0.00%	-	-
Jose Sandejas			
Direct	0.00%	47,640	-
Indirect	0.00%	-	-
Jesus Roberto S. Reyes			
Direct	0.01%	267,000	-
Indirect	0.00%	-	-
Sub Total	1.76%	39,685,612	-
Principal Officers			
Jacqueline S. Fernandez			
Direct	0.003%	59,455	-
Indirect	0.000%	-	-
Gerardo Susmerano			
Direct	0.033%	750,558	-
Indirect	0.000%	-	-
Rafael S. Algarra, Jr.			
Direct	0.004%	85,000	-
Indirect	0.000%	-	-
Mariza E. Arcilla			
Direct	0.000%	-	-
Indirect	0.000%	-	-
Ivy B. Uy			
Direct	0.013%	299,088	-
Indirect	0.000%	-	-

Raymond M. D'Cruz				
Direct	0.000%	-	-	-
Indirect	0.000%	-	-	-
Rommel B. Narvaez				
Direct	0.000%	-	-	-
Indirect	0.000%	-	-	-
Roberto M. Ramos				
Direct	0.000%	-	-	-
Indirect	0.000%	-	-	-
Eloida F. Oquialda				
Direct	0.000%	-	-	-
Indirect	0.000%	-	-	-
Grace N. Ang				
Direct	0.005%	114,756	-	114,756
Indirect	0.001%	22,500	-	22,500
Bernadette T. Ratcliffe				
Direct	0.000%	-	-	-
Indirect	0.000%	-	-	-
Sub-total	0.059%	1,331,357	-	1,331,357
Principal/Substantial Stockholders*				
Filinvest Development Corp.				
Direct	40.01%	900,136,017	-	900,136,017
FDC Forex Corporation				
Direct	37.27%	838,582,064	-	838,582,064
Sub-total	77.28%	1,738,718,081	-	1,738,718,081
Affiliate*				
	0.00%	-	-	-
Sub-total	0.00%	-	-	-
Others*				
Government*	0.00%	-	-	-
Banks*	0.00%	-	-	-
Employees*	0.00%	-	-	-
Lock-Up Shares*	0.00%	-	-	-
Sub-total	0.00%	-	-	-
TOTAL	79.10%	1,779,735,050	-	1,779,735,050
Total Number of Shares Owned by the Public		-	-	470,240,361

PUBLIC OWNERSHIP PERCENTAGE
Total Number of Shares Owned by the Public

<u>470,240,361</u> shares	=	<u>20.90%</u>
2,249,975,411 shares		

Number of Issued and Outstanding Shares	=	2,249,975,411
Number of Outstanding Shares	=	2,249,975,411
Number of Treasury Shares	=	-
Number of Listed Shares	=	2,249,975,411
Number of Foreign-Owned Shares	=	147,371,093
Foreign Ownership Level (%)	=	6.5%
Foreign Ownership Limit (%)	=	40%

Note: Please observe the same cut-off date.