



08 October 2018

THE PHILIPPINE STOCK EXCHANGE, INC.

6F Philippine Stock Exchange Tower
5th Avenue corner 28th Street
Bonifacio Global City, Taguig City

Attention: **Ms. Janet A. Encarnacion**
Head, Disclosure Department

PHILIPPINE DEALING & EXCHANGE CORP.

37F Tower 1, The Enterprise Tower
6766, Ayala Ave. cor. Paseo de Roxas
Makati City

Attention: **Ms. Vina Vanessa S. Salonga**
Head – Issuer Compliance and Disclosure Department (ICDD)

Dear Ms. Encarnacion and Ms. Salonga:

Please find attached list of Top 100 Stockholders of East West Banking Corporation (EW) as of September 30, 2018.

Thank you.

Sincerely,

A handwritten signature in black ink, appearing to be "AV", with a long horizontal stroke extending to the right.

Vincent A. Villanueva
Finance Officer



The Beaufort, 5th Avenue corner 23rd Street, Fort Bonifacio Global City, Taguig City
Telephone number: 575-3888 | Email: service@eastwestbanker.com | www.eastwestbanker.com
A member of the [FILINVEST](#) Group

Stock Transfer Service Inc.
 EAST WEST BANKING CORPORATION
 List of Top 100 Stockholders
 As of 09/30/2018

| Rank | Name | Shareholdings | Percentage |
|------|---|---------------|------------|
| 1 | FILINVEST DEVELOPMENT CORPORATION | 900,136,017 | 40.01% |
| 2 | FILINVEST DEVELOPMENT CORPORATION FOREX | 592,411,545 | 26.33% |
| 3 | PCD NOMINEE CORPORATION (FILIPINO) | 357,757,230 | 15.90% |
| 4 | FDC FOREX CORPORATION | 244,170,519 | 10.85% |
| 5 | PCD NOMINEE CORPORATION (NON-FILIPINO) | 147,412,081 | 06.55% |
| 6 | F. YAP SECURITIES INC | 4,005,600 | 00.18% |
| 7 | ALFONSO S. TEH | 750,000 | 00.03% |
| 8 | TEAM GLADIOLA, INC. | 745,930 | 00.03% |
| 9 | GERARDO SUSMERANO | 480,000 | 00.02% |
| 10 | MANUEL A. SANTIAGO &/OR ELLA C. SANTIAGO | 330,600 | 00.01% |
| 11 | ANNA Y. SYCIP | 301,875 | 00.01% |
| 12 | MIRIAM CHENG BONA ITF MARK JERICO C. BONA | 150,000 | 00.01% |
| 13 | JOSHUA CHENG | 150,000 | 00.01% |
| 14 | QUIRINO CHEONG GOTAUCO | 131,598 | 00.01% |
| 15 | IVY B. UY | 112,500 | 00.01% |
| 16 | CATHERINE L TAN | 90,000 | 00.00% |
| 17 | MIGUEL T TAN | 90,000 | 00.00% |
| 18 | DENNIS GRANADA BAGUYO | 61,000 | 00.00% |
| 19 | EDWIN U. LIM | 60,750 | 00.00% |
| 20 | GURPREET SINGH GREWAL | 60,750 | 00.00% |
| 21 | GEORGE EDWIN Y. SYCIP | 60,375 | 00.00% |
| 22 | ROBERT RAYMOND Y. SYCIP | 60,375 | 00.00% |

| | | | |
|----|---|--------|--------|
| 23 | VICTORIA S. HERRERA | 60,375 | 00.00% |
| 24 | JACQUELINE S. FERNANDEZ | 59,455 | 00.00% |
| 25 | GISELLE KAREN Y. GO | 30,000 | 00.00% |
| 26 | PONCIANO V. CRUZ, JR. | 30,000 | 00.00% |
| 27 | LUCIO W. YAN &/OR CLARA Y. YAN | 19,939 | 00.00% |
| 28 | RODOLFO G. MENDOZA &/OR ALBINA M. MENDOZA | 17,469 | 00.00% |
| 29 | EDWIN U. LIM OR GENEVIEVE LIM | 15,000 | 00.00% |
| 30 | ERIC U. LIM OR CHRISTINE YAO LIM | 15,000 | 00.00% |
| 31 | MARJORIE ANN LIM LEE OR PAULINE ANN LIM LEE | 15,000 | 00.00% |
| 32 | MARICHU B. TENG | 15,000 | 00.00% |
| 33 | SIN HUA CHAN GAN | 15,000 | 00.00% |
| 34 | WILSON L. SY | 15,000 | 00.00% |
| 35 | JULIETA L. GO | 12,219 | 00.00% |
| 36 | CHRISTIAN ESCUTERIO MENDEZ | 11,400 | 00.00% |
| 37 | ROMEO B. MOLANO | 10,446 | 00.00% |
| 38 | VICENTE R. RETUTA | 8,850 | 00.00% |
| 39 | SYSMART CORP | 7,500 | 00.00% |
| 40 | MARIA ERNA C. BAYATAN | 6,150 | 00.00% |
| 41 | JOSELITO T BAYATAN | 6,150 | 00.00% |
| 42 | MYRA P. VILLANUEVA | 6,000 | 00.00% |
| 43 | JOSE ALEXIS P. AGUJETAS | 5,000 | 00.00% |
| 44 | JAIME F. BORRES ITF JAMES RAFAEL DELA PASION BORRES | 4,800 | 00.00% |
| 45 | ANNA LORAIN M. MENDOZA | 4,500 | 00.00% |
| 46 | OSCAR T. PUNZALAN JR. | 4,500 | 00.00% |
| 47 | RAYMOND ALVIN M. MENDOZA | 4,500 | 00.00% |
| 48 | WILLIAM CHUA N. CO KIONG | 4,500 | 00.00% |

| | | | |
|----|--|-------|--------|
| 49 | YVETTE Q. CHUA | 3,600 | 00.00% |
| 50 | ELEANOR Q. CHUA | 3,600 | 00.00% |
| 51 | ESTHER GAW GAN | 3,000 | 00.00% |
| 52 | LEE CHI CHIAO | 3,000 | 00.00% |
| 53 | DEPAYNOS, CRESENCIA H &/OR TEDLER D. | 3,000 | 00.00% |
| 54 | MA. LOURDES JOSEFINA L. GAMBOA | 2,100 | 00.00% |
| 55 | JOSELITO L. BARRERA, JR. | 1,950 | 00.00% |
| 56 | GHANDIE A. MARTINEZ | 1,950 | 00.00% |
| 57 | KATHLEEN V. CEBALLO &/OR ESTRELLA V. CEBALLO | 1,950 | 00.00% |
| 58 | TRACY V. CEBALLO &/OR ESTRELLA V. CEBALLO | 1,950 | 00.00% |
| 59 | ORLY B. ACOSTA &/OR VICTORIA A. MARTINEZ | 1,950 | 00.00% |
| 60 | TEO, STEPHEN T. AND/OR TERESITA R. | 1,500 | 00.00% |
| 61 | MARGIE B. MERQUITA OR KEVIN MIKHAEL B. MERQUITA | 1,500 | 00.00% |
| 62 | LEOPOLDO E. SAN BUENAVENTURA | 1,500 | 00.00% |
| 63 | NELSON J. HIPE | 1,500 | 00.00% |
| 64 | REMEDIOS TIU TAN | 1,500 | 00.00% |
| 65 | NADEZHDA ISKRA F. HERRERA | 1,395 | 00.00% |
| 66 | LEOPOLDO E. SAN BUENAVENTURA ITF MARGHELYC M. SAN BUENAVENTURA | 1,350 | 00.00% |
| 67 | LEOPOLDO E. SAN BUENAVENTURA ITF CHARMELYN M. SAN BUENAVENTURA | 1,200 | 00.00% |
| 68 | CHINO DE LUNA LAYLO | 900 | 00.00% |
| 69 | RUEL ALFONSO BRODETH CHENG &/OR VANESSA CRISTINA VIAJAR CHENG | 750 | 00.00% |
| 70 | RIZAMARIE REYES ELUMBA | 450 | 00.00% |
| 71 | STEPHEN G. SOLIVEN | 250 | 00.00% |
| 72 | DONDI RON R. LIMGENCO | 166 | 00.00% |
| 73 | DALLA MAMAUAG SIMANGAN | 150 | 00.00% |

| | | | |
|----|--------------------------------------|-----|--------|
| 74 | CARMELITA G. DESPABILADERAS | 150 | 00.00% |
| 75 | CARMELITA GALIENDES DESPABILADERAS | 150 | 00.00% |
| 76 | GUILLERMO F. GILI, JR. | 150 | 00.00% |
| 77 | ANGELICA DIANE B. MONTEZA | 150 | 00.00% |
| 78 | LOURDES JOSEPHINE G YAP | 15 | 00.00% |
| 79 | MERCEDES T. GOTIANUN | 15 | 00.00% |
| 80 | JONATHAN T GOTIANUN | 15 | 00.00% |
| 81 | JOSE S SANDEJAS | 15 | 00.00% |
| 82 | ANDREW L GOTIANUN SR | 15 | 00.00% |
| 83 | ANTONIO C MONCUPA JR | 15 | 00.00% |
| 84 | BENEDICTO M VALERIO JR | 15 | 00.00% |
| 85 | CARLOS R ALINDADA | 15 | 00.00% |
| 86 | OWEN NATHANIEL S AU ITF LI MARCUS AU | 15 | 00.00% |
| 87 | PAUL A AQUINO | 15 | 00.00% |
| 88 | ALFRED REITERE | 1 | 00.00% |
| 89 | JOSELITO T BAUTISTA | 1 | 00.00% |

| | | |
|------------------------------|---------------|---------|
| Total Top 100 Shareholders : | ----- | ----- |
| | 2,249,975,411 | 100.00% |
| | ===== | ===== |

| | |
|--------------------------|---------------|
| Total Outstanding Shares | ----- |
| | 2,249,975,411 |
| | ===== |

BENEFICIAL OWNER REPORT

Company Code - EW000000000 & Company Name - EAST WEST BANKING CORP.

Business Date: September 28, 2018

| BPNAME | HOLDINGS |
|--|-----------------|
| UPCC SECURITIES CORP. | 3,386,091 |
| A & A SECURITIES, INC. | 383,697 |
| ABACUS SECURITIES CORPORATION | 20,096,217 |
| PHILSTOCKS FINANCIAL INC | 2,319,936 |
| A. T. DE CASTRO SECURITIES CORP. | 551,047 |
| ALPHA SECURITIES CORP. | 412,639 |
| BA SECURITIES, INC. | 66,000 |
| AP SECURITIES INCORPORATED | 6,372,438 |
| ANSALDO, GODINEZ & CO., INC. | 968,656 |
| AB CAPITAL SECURITIES, INC. | 2,443,426 |
| SARANGANI SECURITIES, INC. | 43 |
| SB EQUITIES, INC. | 3,337,279 |
| ASIA PACIFIC CAPITAL EQUITIES & SECURITIES CORP. | 66,016 |
| ASIASEC EQUITIES, INC. | 559,562 |
| ASTRA SECURITIES CORPORATION | 69,877 |
| CHINA BANK SECURITIES CORPORATION | 103,915 |
| BELSON SECURITIES, INC. | 961,516 |
| BENJAMIN CO CA & CO., INC. | 824,134 |
| B. H. CHUA SECURITIES CORPORATION | 588,385 |
| JAKA SECURITIES CORP. | 214,345 |
| BPI SECURITIES CORPORATION | 10,117,431 |
| CAMPOS, LANUZA & COMPANY, INC. | 3,381,742 |
| SINCERE SECURITIES CORPORATION | 18,482 |
| CENTURY SECURITIES CORPORATION | 492,000 |
| BDO NOMURA SECURITIES INC | 1,405,177 |
| CITISECURITIES, INC. | 388,021 |
| VSEC.COM, INC. | 16,569 |
| TRITON SECURITIES CORP. | 1,948,977 |
| IGC SECURITIES INC. | 3,745,642 |
| CUALOPING SECURITIES CORPORATION | 76,317 |
| DBP-DAIWA CAPITAL MARKETS PHILPPINES, INC. | 66,846 |
| DAVID GO SECURITIES CORP. | 1,052,025 |
| DIVERSIFIED SECURITIES, INC. | 55,593 |
| E. CHUA CHIACO SECURITIES, INC. | 1,281,025 |
| EAST WEST CAPITAL CORPORATION | 119,962 |
| EASTERN SECURITIES DEVELOPMENT CORPORATION | 2,106,144 |
| EQUITIWORLD SECURITIES, INC. | 155,669 |
| EVERGREEN STOCK BROKERAGE & SEC., INC. | 3,080,053 |
| FIRST ORIENT SECURITIES, INC. | 286,520 |
| FIRST INTEGRATED CAPITAL SECURITIES, INC. | 39,877 |
| F. YAP SECURITIES, INC. | 3,561,563 |
| AURORA SECURITIES, INC. | 341,666 |
| GLOBALINKS SECURITIES & STOCKS, INC. | 306,718 |
| JSG SECURITIES, INC. | 1,752,390 |
| GOLDSTAR SECURITIES, INC. | 971,473 |
| GUILD SECURITIES, INC. | 447,033 |
| HDI SECURITIES, INC. | 1,798,206 |

| BPNAME | HOLDINGS |
|---|------------|
| H. E. BENNETT SECURITIES, INC. | 1,271,895 |
| I. ACKERMAN & CO., INC. | 8,142 |
| I. B. GIMENEZ SECURITIES, INC. | 22,300 |
| INVESTORS SECURITIES, INC, | 611,503 |
| IMPERIAL,DE GUZMAN,ABALOS & CO.,INC. | 62,800 |
| INTRA-INVEST SECURITIES, INC. | 78,811 |
| J.M. BARCELON & CO., INC. | 95,904 |
| VALUE QUEST SECURITIES CORPORATION | 12,495,226 |
| STRATEGIC EQUITIES CORP. | 597,605 |
| LARRGO SECURITIES CO., INC. | 15,000 |
| LITONJUA SECURITIES, INC. | 243,094 |
| LOPEZ, LOCSIN, LEDESMA & CO., INC. | 129,810 |
| LUCKY SECURITIES, INC. | 125,478 |
| LUYS SECURITIES COMPANY, INC. | 199,619 |
| MANDARIN SECURITIES CORPORATION | 1,064,441 |
| COL Financial Group, Inc. | 30,680,646 |
| DA MARKET SECURITIES, INC. | 140,622 |
| MERCANTILE SECURITIES CORP. | 256,865 |
| MERIDIAN SECURITIES, INC. | 359,300 |
| MDR SECURITIES, INC. | 200,994 |
| DEUTSCHE REGIS PARTNERS, INC. | 2,983 |
| MOUNT PEAK SECURITIES, INC. | 47,424 |
| NEW WORLD SECURITIES CO., INC. | 110,932 |
| NIEVES SECURITIES, INC. | 10,158 |
| OPTIMUM SECURITIES CORPORATION | 387,503 |
| RCBC SECURITIES, INC. | 834,653 |
| PAN ASIA SECURITIES CORP. | 314,748 |
| PAPA SECURITIES CORPORATION | 6,161,055 |
| MAYBANK ATR KIM ENG SECURITIES, INC. | 2,390,484 |
| PLATINUM SECURITIES, INC. | 39,877 |
| PNB SECURITIES, INC. | 504,447 |
| PREMIUM SECURITIES, INC. | 294,589 |
| SALISBURY BKT SECURITIES CORPORATION | 47,347 |
| QUALITY INVESTMENTS & SECURITIES CORPORATION | 2,516,331 |
| R & L INVESTMENTS, INC. | 63,887 |
| ALAKOR SECURITIES CORPORATION | 51,437 |
| R. COYIUTO SECURITIES, INC. | 2,867,180 |
| REGINA CAPITAL DEVELOPMENT CORPORATION | 2,345,371 |
| R. NUBLA SECURITIES, INC. | 15,398,718 |
| AAA SOUTHEAST EQUITIES, INCORPORATED | 57,910 |
| R. S. LIM & CO., INC. | 904,150 |
| RTG & COMPANY, INC. | 177,986 |
| S.J. ROXAS & CO., INC. | 58,277 |
| SECURITIES SPECIALISTS, INC. | 321,079 |
| FIDELITY SECURITIES, INC. | 86,116 |
| SUMMIT SECURITIES, INC. | 1,799,627 |
| STANDARD SECURITIES CORPORATION | 2,675,422 |
| SUPREME STOCKBROKERS, INC | 70,500 |
| TANSENGCO & CO., INC. | 333,389 |
| THE FIRST RESOURCES MANAGEMENT & SECURITIES CORP. | 947,451 |
| TOWER SECURITIES, INC. | 3,016,509 |
| APEX PHILIPPINES EQUITIES CORPORATION | 1,500 |
| TRI-STATE SECURITIES, INC. | 138,493 |

| BPNAME | HOLDINGS |
|---|--------------------|
| UCPB SECURITIES, INC. | 1,385,238 |
| VENTURE SECURITIES, INC. | 68,943 |
| FIRST METRO SECURITIES BROKERAGE CORP. | 5,725,270 |
| WEALTH SECURITIES, INC. | 37,722,594 |
| WESTLINK GLOBAL EQUITIES, INC. | 99,199 |
| BERNAD SECURITIES, INC. | 701,817 |
| WONG SECURITIES CORPORATION | 39,240 |
| YAO & ZIALCITA, INC. | 2,760,900 |
| YU & COMPANY, INC. | 1,972,119 |
| BDO SECURITIES CORPORATION | 13,081,600 |
| EAGLE EQUITIES, INC. | 898,832 |
| GOLDEN TOWER SECURITIES & HOLDINGS, INC. | 843,369 |
| SOLAR SECURITIES, INC. | 4,548,397 |
| G.D. TAN & COMPANY, INC. | 558,835 |
| PHILIPPINE EQUITY PARTNERS, INC. | 2,057,178 |
| UNICAPITAL SECURITIES INC. | 4,617,528 |
| SunSecurities, Inc. | 545,763 |
| ARMSTRONG SECURITIES, INC. | 6,750 |
| KING'S POWER SECURITIES, INC. | 564,344 |
| TIMSON SECURITIES, INC. | 128,100 |
| BANK OF COMMERCE - TRUST SERVICES GROUP | 733,800 |
| CHINA BANKING CORPORATION - TRUST GROUP | 1,500 |
| CITIBANK N.A. | 35,938,072 |
| DEUTSCHE BANK MANILA-CLIENTS A/C | 29,179,718 |
| GOVERNMENT SERVICE INSURANCE SYSTEM | 17,892,097 |
| THE HONGKONG AND SHANGHAI BANKING CORP. LTD. - CLIENTS' ACCT. | 77,599,485 |
| THE HONGKONG AND SHANGHAI BANKING CORP. LTD. - CLIENTS' ACCT. | 1,822,850 |
| LAND BANK OF THE PHILIPPINES | 400,000 |
| UCPB GENERAL INSURANCE CO., INC. | 222,021 |
| AB CAPITAL & INVESTMENT CORP. - TRUST & INVESTMENT DIV. | 281,600 |
| UNITED COCONUT PLANTERS LIFE ASSURANCE CORPORATION | 637,500 |
| PNB TRUST BANKING GROUP | 80,100 |
| EASTWEST BANKING CORPORATION - TRUST DIVISION | 41,638,493 |
| SAN MIGUEL CORPORATION RETIREMENT PLAN-STP | 567,500 |
| RCBC TRUST & INVESTMENT DIVISION - VARIOUS TAXABLE ACCTS | 21,933 |
| STANDARD CHARTERED BANK | 38,400,154 |
| MBTC - TRUST BANKING GROUP | 4,562,553 |
| UNITED COCONUT PLANTERS BANK-TRUST BANKING | 487,950 |
| EAST WEST BANKING CORP. | 41 |
| TOTAL | 505,169,311 |

If no written notice of any error or correction is received by PDTC within five (5) calendar days from receipt hereof, you shall be deemed to have accepted the accuracy and completeness of the details indicated in this report.

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