



07 January 2019

THE PHILIPPINE STOCK EXCHANGE, INC.

6F Philippine Stock Exchange Tower
5th Avenue corner 28th Street
Bonifacio Global City, Taguig City

Attention: **Ms. Janet A. Encarnacion**
Head, Disclosure Department

PHILIPPINE DEALING & EXCHANGE CORP.

37F Tower 1, The Enterprise Tower
6766, Ayala Ave. cor. Paseo de Roxas
Makati City

Attention: **Ms. Paula Beatrice A. Bueno**
Head – Issuer Compliance and Disclosure Department (ICDD)

Dear Ms. Encarnacion and Ms. Bueno:

In compliance with your reportorial requirements, we are submitting herewith the Bank's Public Ownership Report as of December 31, 2018.

Thank you.

Sincerely,

A handwritten signature in black ink, appearing to read "AV", with a long horizontal line extending to the right.

Vincent A. Villanueva
Finance Officer

> EAST WEST BANKING CORPORATION

The Beaufort, 5th Avenue corner 23rd Street, Fort Bonifacio Global City, Taguig City
Telephone number: 575-3888 | Email: service@eastwestbanker.com | www.eastwestbanker.com
A member of the [FILINVEST](#) Group

ANNEX A

East West Banking Corp.
Computation of Public Ownership as of December 31, 2018

	Number of Shares			
	A	B	Total	
Number of Issued Shares	2,249,975,411	-	2,249,975,411	
Less: Number of Treasury Shares (if any)	-	-	-	
Number of Issued and Outstanding Shares	2,249,975,411	-	2,249,975,411	
Less:				
	% to total I/O Shares	A	B	Total
Directors				
Jonathan T. Gotianun				
Direct	0.00%	19	-	19
Indirect	0.73%	16,473,137	-	16,473,137
Antonio C. Moncupa, Jr.				
Direct	0.16%	3,705,954	-	3,705,954
Indirect	0.00%	-	-	-
Lourdes Josephine Gotianun-Yap				
Direct	0.02%	539,629	-	539,629
Indirect	0.75%	16,840,647	-	16,840,647
Mercedes T. Gotianun				
Direct	0.00%	15	-	15
Indirect	0.06%	1,320,981	-	1,320,981
Wilson L. Sy				
Direct	0.00%	15,000	-	15,000
Indirect	0.03%	697,365	-	697,365
Carlos R. Alindada				
Direct	0.00%	15	-	15
Indirect	0.00%	-	-	-
Paul A. Aquino				
Direct	0.00%	60,010	-	60,010
Indirect	0.00%	-	-	-
Jose S. Sandejas				
Direct	0.00%	47,640	-	47,640
Indirect	0.00%	-	-	-
Jesus Roberto S. Reyes				
Direct	0.01%	267,000	-	267,000
Indirect	0.00%	-	-	-
Sub Total	1.78%	39,967,412	-	39,967,412
Principal Officers				
Jacqueline S. Fernandez				
Direct	0.003%	59,455	-	59,455
Indirect	0.000%	-	-	-
Gerardo Susmerano				
Direct	0.033%	750,558	-	750,558
Indirect	0.000%	-	-	-
Rafael S. Algarra, Jr.				
Direct	0.004%	85,000	-	85,000
Indirect	0.000%	-	-	-
Mariza E. Arcilla				
Direct	0.000%	-	-	-
Indirect	0.000%	-	-	-
Ivy B. Uy				
Direct	0.013%	299,088	-	299,088
Indirect	0.000%	-	-	-
Cecilio Frederick M. Pusag				
Direct	0.000%	-	-	-
Indirect	0.000%	-	-	-
Raymond M. D'Cruz				
Direct	0.000%	-	-	-
Indirect	0.000%	-	-	-
Rommel B. Narvaez				
Direct	0.000%	-	-	-
Indirect	0.000%	-	-	-

Roberto M. Ramos				
Direct	0.000%	-	-	-
Indirect	0.000%	-	-	-
Eloida F. Oquialda				
Direct	0.000%	-	-	-
Indirect	0.000%	-	-	-
Grace N. Ang				
Direct	0.005%	114,756	-	114,756
Indirect	0.001%	22,500	-	22,500
Eleanor C. Bacungan-Rivera				
Direct	0.000%	-	-	-
Indirect	0.000%	-	-	-
Sub-total	0.059%	1,331,357	-	1,331,357
Principal/Substantial Stockholders*				
Filinvest Development Corp.				
Direct	40.01%	900,136,017	-	900,136,017
FDC Forex Corporation				
Direct	37.27%	838,582,064	-	838,582,064
Sub-total	77.28%	1,738,718,081	-	1,738,718,081
Affiliate*				
	0.00%	-	-	-
Sub-total	0.00%	-	-	-
Others*				
<i>Government*</i>	0.00%	-	-	-
<i>Banks*</i>	0.00%	-	-	-
<i>Employees*</i>	0.00%	-	-	-
<i>Lock-Up Shares*</i>	0.00%	-	-	-
Sub-total	0.00%	-	-	-
TOTAL	79.11%	1,780,016,850	-	1,780,016,850
Total Number of Shares Owned by the Public		-	-	469,958,561

PUBLIC OWNERSHIP PERCENTAGE
Total Number of Shares Owned by the Public

<u>469,958,561</u> shares	=	<u>20.89%</u>
2,249,975,411 shares		
Number of Issued and Outstanding Shares	=	2,249,975,411
Number of Outstanding Shares	=	2,249,975,411
Number of Treasury Shares	=	-
Number of Listed Shares	=	2,249,975,411
Number of Foreign-Owned Shares	=	127,410,363
Foreign Ownership Level (%)	=	5.7%
Foreign Ownership Limit (%)	=	40%

Note: Please observe the same cut-off date.