



UnionBank Plaza  
Meralco Avenue cor. Onyx &  
Sapphire Roads, Ortigas Center  
Pasig City 1605  
Tel: (632) 667 6388 Fax: (632) 636 6289  
www.unionbankph.com

**TRUST AND INVESTMENT SERVICES GROUP**

January 7, 2019

**UNIONBANK OF THE PHILIPPINES**  
**18F UnionBank Plaza**  
**Meralco Avenue Cor. Onyx Street**  
**Ortigas Center, Pasig City**

Attention: **ATTY. JOSELITO V. BANAAG**  
**Corporate Secretary**

Gentlemen:

We forward to you herewith the list of the Top One Hundred (100) Stockholders of the Company as of **December 31, 2018** presented as follows:

	STOCKHOLDERS	NATIONALITY	SHARES	%
1	ABOITIZ EQUITY VENTURES, INC.	FILIPINO	511,581,606	42.03%
2	PCD NOMINEE CORPORATION	FILIPINO	248,082,539	20.38%
3	THE INSULAR LIFE ASSURANCE CO., LTD.	FILIPINO	198,274,189	16.29%
4	SOCIAL SECURITY SYSTEM	FILIPINO	115,132,533	9.46%
5	SOCIAL SECURITY SYSTEM (1)	FILIPINO	32,921,222	2.70%
6	PCD NOMINEE CORPORATION	OTHER ALIEN	19,659,394	1.62%
7	RAMON ABOITIZ FOUNDATIONS, INC.	FILIPINO	4,671,450	0.38%
8	SANFIL MANAGEMENT CORPORATION	FILIPINO	3,577,693	0.29%
9	JUSTO A. ORTIZ	FILIPINO	3,229,061	0.27%
10	BAUHINIA MANAGEMENT, INC.	FILIPINO	1,905,667	0.16%
11	DOMINUS CAPITAL, INC.	FILIPINO	1,794,436	0.15%
12	FMK CAPITAL PARTNERS, INC.	FILIPINO	1,732,739	0.14%
13	WINDEMERE MANAGEMENT CORPORATION	FILIPINO	1,706,291	0.14%
14	DONYA I MANAGEMENT CORP.	FILIPINO	1,705,073	0.14%
15	HAWK VIEW CAPITAL, INC.	FILIPINO	1,676,187	0.14%
	PORTOLA INVESTORS, INC.	FILIPINO	1,676,187	0.14%
16	LUIS MIGUEL O. ABOITIZ	FILIPINO	1,547,777	0.13%
17	ALPHITONIA MANAGEMENT, INC.	FILIPINO	1,474,814	0.12%
18	ANDROLEPIS MANAGEMENT, INC.	FILIPINO	1,474,812	0.12%
	ANACYCLUS MANAGEMENT, INC.	FILIPINO	1,474,812	0.12%
	ALDROVANDA MANAGEMENT, INC.	FILIPINO	1,474,812	0.12%
19	MOREFUND CORPORATION	FILIPINO	1,453,480	0.12%
20	ANNABELLE O. ABOITIZ	FILIPINO	1,411,061	0.12%
21	CIA MANAGEMENT CORPORATION	FILIPINO	1,367,861	0.11%
	ASPIRA MANAGEMENT, INC.	FILIPINO	1,367,861	0.11%
	FORTES MANAGEMENT, INC.	FILIPINO	1,367,861	0.11%
22	AZURA MANAGEMENT, INC.	FILIPINO	1,367,859	0.11%



23	ANSO MANAGEMENT CORPORATION	FILIPINO	1,307,578	0.11%
24	PARRAZ DEVELOPMENT CORP.	FILIPINO	1,173,917	0.10%
25	TEODORO M. PANGANIBAN	FILIPINO	1,133,798	0.09%
26	MYA MANAGEMENT & DEVELOPMENT CORPORATION	FILIPINO	1,096,293	0.09%
27	UNIONBANK TISG AS TRUSTEE FOR TA#1B1-357-11	FILIPINO	953,122	0.08%
	UNIONBANK TISG AS INVESTMENT MANAGER FOR IMA#PH 3Q201 692	FILIPINO	953,122	0.08%
28	UNIONBANK TISG INVESTMENT MANAGER FOR IMA#PH 3Q201 707	FILIPINO	953,043	0.08%
29	SALTORE HOLDING CORPORATION	FILIPINO	902,699	0.07%
30	FELICITOUS CORPORATION	FILIPINO	839,584	0.07%
31	ARRAYANES CORPORATION	GERMAN	821,911	0.07%
32	DARUMA HOLDINGS CORP.	FILIPINO	650,000	0.05%
33	ELVARO HOLDINGS, INC.	FILIPINO	588,045	0.05%
	NEWMOR77 HOLDINGS, INC.	FILIPINO	588,045	0.05%
34	SANFIL CORPORATION	FILIPINO	556,403	0.05%
35	BINGO BANGO MANAGEMENT, INC.	FILIPINO	530,153	0.04%
36	GETARIA MANAGEMENT INC.	FILIPINO	530,136	0.04%
37	ANTARTICA MANAGEMENT INC.	FILIPINO	530,125	0.04%
38	YE SE SZE	FILIPINO	529,351	0.04%
39	MARIE AIMEE S. TUMAO	FILIPINO	468,692	0.04%
40	ERA MANAGEMENT DEVT. CORP.	FILIPINO	460,444	0.04%
41	SIERRAROSA INC.	FILIPINO	455,400	0.04%
42	ELGOIBAR DEVELOPMENT CORPORATION	FILIPINO	454,441	0.04%
	ISPASTER DEVELOPMENT CORPORATION	FILIPINO	454,441	0.04%
43	BAZTAN DEVELOPMENT CORPORATION	FILIPINO	454,439	0.04%
44	CHAROUM MANAGEMENT, INC.	FILIPINO	432,750	0.04%
	CARZEZ MANAGEMENT, INC.	FILIPINO	432,750	0.04%
45	TUTUBELL MANAGEMENT, INC.	FILIPINO	432,748	0.04%
	IBERIAN CHALLENGE MANAGEMENT, INC.	FILIPINO	432,748	0.04%
	MARQUEZ DE ZAFRA MANAGEMENT, INC.	FILIPINO	432,748	0.04%
	KABULAHANAN MANAGEMENT, INC.	FILIPINO	432,748	0.04%
	CHAMUEL MANAGEMENT, INC.	FILIPINO	432,748	0.04%
	IMAPOLA MANAGEMENT, INC.	FILIPINO	432,748	0.04%
	MAHARANIANA MANAGEMENT, INC.	FILIPINO	432,748	0.04%
	SARIHINDI MANAGEMENT, INC.	FILIPINO	432,748	0.04%
	CASSIEL MANAGEMENT, INC.	FILIPINO	432,748	0.04%
	HINDIKURTA MANAGEMENT INC.	FILIPINO	432,748	0.04%
46	UNITED REALTY CORPORATION	FILIPINO	416,761	0.03%
47	BEE2BEE CORPORATION	FILIPINO	412,500	0.03%
48	ROBERTO F. ABASTILLAS	FILIPINO	350,116	0.03%
49	MONTELENA HOLDINGS, INC.	FILIPINO	399,641	0.03%
50	CEAZI MANAGEMENT INC.	FILIPINO	386,347	0.03%
	SACCED MANAGEMENT INC.	FILIPINO	386,347	0.03%
	NAZZOLI MANAGEMENT INC.	FILIPINO	386,347	0.03%
	DAZZOLI MANAGEMENT INC.	FILIPINO	386,347	0.03%
51	UNIONBANK TISG AS TRUSTEE FOR TA#1B1-356-11	FILIPINO	375,503	0.03%
52	CELENT CORPORATION	FILIPINO	363,000	0.03%

	CATHYA CORPORATION	FILIPINO	363,000	0.03%
53	GORLIZ MANAGEMENT, INC.	FILIPINO	355,531	0.03%
54	ABODAX MANAGEMENT, INC.	FILIPINO	355,530	0.03%
55	REAL SOCIEDAD MANAGEMENT, INC.	FILIPINO	355,518	0.03%
	ONDARETA MANAGEMENT, INC.	FILIPINO	355,518	0.03%
56	CHADBRAD MANAGEMENT, INC.	FILIPINO	355,517	0.03%
57	CROKER MANAGEMENT, INC.	FILIPINO	355,515	0.03%
58	INSAVVY, INC.	FILIPINO	330,000	0.03%
	CINOM CORPORATION	FILIPINO	330,000	0.03%
59	ORDARROA MANAGEMENT INC.	FILIPINO	324,287	0.03%
	DIJIBOUTI MANAGEMENT INC.	FILIPINO	324,287	0.03%
	NOSSAHEAD MANAGEMENT INC.	FILIPINO	324,287	0.03%
	CHAMARTIN MANAGEMENT INC.	FILIPINO	324,287	0.03%
	GUIPOZKOA MANAGEMENT INC	FILIPINO	324,287	0.03%
	ALGORTA MANAGEMENT INC.	FILIPINO	324,287	0.03%
	MURUETA MANAGEMENT INC.	FILIPINO	324,287	0.03%
	SOCIOS MANAGEMENT INC.	FILIPINO	324,287	0.03%
	LESOTHEA MANAGEMENT INC.	FILIPINO	324,287	0.03%
60	ALBERTO MENDOZA &/OR JEANIE C. MENDOZA	FILIPINO	293,218	0.02%
61	JOYCE S. GONZALEZ	FILIPINO	291,197	0.02%
62	ABOCOSA MANAGEMENT INC.	FILIPINO	288,533	0.02%
	TAWAKONI MANAGEMENT, INC.	FILIPINO	288,533	0.02%
63	SALT GRASS MANAGEMENT, INC	FILIPINO	288,532	0.02%
	GANANDO MANAGEMENT, INC.	FILIPINO	288,532	0.02%
64	JACOB ASSAD, SR.	FILIPINO	286,435	0.02%
65	EDWIN R. BAUTISTA	FILIPINO	270,000	0.02%
66	AGIKIK CORPORATION	FILIPINO	247,036	0.02%
67	ARTURO ANDRES (DECEASED)	FILIPINO	234,397	0.02%
68	JULIE C. GO	FILIPINO	228,277	0.02%
69	TAASAKA CORPORATION	FILIPINO	224,400	0.02%
70	AYTEK CORPORATION	FILIPINO	220,770	0.02%
71	M.H. MANAGEMENT & DEVT. CORP.	FILIPINO	215,217	0.02%
72	SEAWWI MANAGEMENT INC	FILIPINO	213,613	0.02%
	CAUCI MANAGEMENT INC	FILIPINO	213,613	0.02%
73	DAUCI MANAGEMENT INC	FILIPINO	213,612	0.02%
	NAVIFFE MANAGEMENT INC	FILIPINO	213,612	0.02%
74	ABOITIZ & CO., INC. (ACO) ITF MYA MGT. CORP.	FILIPINO	212,064	0.02%
	ABOITIZ & CO., INC. ITF ERA MGMT. & DEV. CORP (ACO)	FILIPINO	212,064	0.02%
75	SARABO MANAGEMENT, INC.	FILIPINO	205,862	0.02%
	NICABO MANAGEMENT, INC.	FILIPINO	205,862	0.02%
	CARABBEU MANAGEMENT, INC.	FILIPINO	205,862	0.02%
	DAVICKA MANAGEMENT, INC.	FILIPINO	205,862	0.02%
76	DIANA O. ONG	FILIPINO	201,103	0.02%
77	BEATRIZ O. UY	CANADIAN	201,102	0.02%
78	BATLEK CORPORATION	FILIPINO	198,000	0.02%
79	ANTONINO AGUSTIN S. FAJARDO	FILIPINO	192,205	0.02%
80	KANGYAN CORPORATION	FILIPINO	181,500	0.01%
81	AMALIA DOMINIQUE ABOITIZ	AMERICAN	179,940	0.01%

82	CHRISTA ANDREA ABOITIZ	AMERICAN	179,561	0.01%
83	EDWIN B. LIM	FILIPINO	175,066	0.01%
84	FAUSTO R. PREYSLER	FILIPINO	173,619	0.01%
85	RAMON DE SANTOS MATIAS	FILIPINO	169,377	0.01%
86	MEKANDA CORPORATION	FILIPINO	165,000	0.01%
	PAKPAK CORPORATION	FILIPINO	165,000	0.01%
87	SOCIAL SECURITY SYSTEM (LT)	FILIPINO	163,290	0.01%
88	FE B. MACALINO	FILIPINO	160,135	0.01%
89	CESAR G. ILAGAN	FILIPINO	148,952	0.01%
90	JO-ANN FATIMA L. TOLENTINO	FILIPINO	143,307	0.01%
91	EUSKADI MANAGEMENT INC	FILIPINO	137,750	0.01%
92	ZUBEROA MANAGEMENT INC	FILIPINO	137,748	0.01%
93	OSASUNA MANAGEMENT INC	FILIPINO	137,747	0.01%
94	CATALINO S. ABACAN	FILIPINO	131,222	0.01%
95	PANGANTUAN CORPORATION	FILIPINO	130,165	0.01%
96	ANG GUAN PIAO	CHINESE	127,912	0.01%
97	GENARO V. LAPEZ	FILIPINO	118,283	0.01%
98	EDWIN G. PINEDA	FILIPINO	115,322	0.01%
99	RAMON G. DUARTE	FILIPINO	112,960	0.01%
100	VICENTE M. DE VERA	FILIPINO	99,000	0.01%
			-----	-
	SUB-TOTAL		1,207,437,429	99.20%
	OTHER STOCKHOLDERS		9,712,083	0.80%
			-----	-
	TOTAL ISSUED AND OUTSTANDING SHARES		1,217,149,512	100.00%
			=====	100.00%

**Very truly yours,**  
STOCK TRANSFER DEPARTMENT

**Rico A. Mendoza**  
Quality Assurance & Allied Services Manager

**Hector E. De Leon**  
Trust Operations, Head

**BENEFICIAL OWNER REPORT**

Company Code - UBP0000000 &amp; Company Name - UNION BANK OF THE PHILIPPINES

Business Date: December 28, 2018

<b>BPNAME</b>	<b>HOLDINGS</b>
UPCC SECURITIES CORP.	75,487
A & A SECURITIES, INC.	133,960
ABACUS SECURITIES CORPORATION	626,994
PHILSTOCKS FINANCIAL INC	96,421
A. T. DE CASTRO SECURITIES CORP.	110,020
ALL ASIA SECURITIES MANAGEMENT CORP.	237
ALPHA SECURITIES CORP.	16,685
BA SECURITIES, INC.	9,699
AP SECURITIES INCORPORATED	75,889
ANSALDO, GODINEZ & CO., INC.	266,768
AB CAPITAL SECURITIES, INC.	171,177
SB EQUITIES, INC.	528,003
ASIA PACIFIC CAPITAL EQUITIES & SECURITIES CORP.	1,764
ASIASEC EQUITIES, INC.	46,957
ASTRA SECURITIES CORPORATION	44,051
CHINA BANK SECURITIES CORPORATION	3,135
BELSON SECURITIES, INC.	38,047
BENJAMIN CO CA & CO., INC.	5,436
B. H. CHUA SECURITIES CORPORATION	41,681
JAKA SECURITIES CORP.	182
BPI SECURITIES CORPORATION	9,442,915
CAMPOS, LANUZA & COMPANY, INC.	225,023
SINCERE SECURITIES CORPORATION	1,062
CENTURY SECURITIES CORPORATION	175,656
BDO NOMURA SECURITIES INC	22,549
CITISECURITIES, INC.	23,729
TRITON SECURITIES CORP.	53,631
PHILEO ALLIED SECURITIES (PHILIPPINES), INC.	99
IGC SECURITIES INC.	9,356
CUALOPING SECURITIES CORPORATION	2,815
DBP-DAIWA CAPITAL MARKETS PHILPPINES, INC.	4,982
DAVID GO SECURITIES CORP.	85,917
DIVERSIFIED SECURITIES, INC.	706,423
E. CHUA CHIACO SECURITIES, INC.	190,932
EQUITABLE SECURIITES (PHILS.) INC.	16
EAST WEST CAPITAL CORPORATION	49,217
EASTERN SECURITIES DEVELOPMENT CORPORATION	81,161
EQUITIWORLD SECURITIES, INC.	20,336
EVERGREEN STOCK BROKERAGE & SEC., INC.	428,616
FIRST ORIENT SECURITIES, INC.	3,757
F. YAP SECURITIES, INC.	44,458
AURORA SECURITIES, INC.	72
GLOBALINKS SECURITIES & STOCKS, INC.	47,688
JSG SECURITIES, INC.	22,822
GOLDSTAR SECURITIES, INC.	19,125
GUILD SECURITIES, INC.	70,240
HDI SECURITIES, INC.	975,035

BPNAME	HOLDINGS
H. E. BENNETT SECURITIES, INC.	35,198
HIGHLAND SECURITIES PHIL., INC.	66
HK SECURITIES, INC.	156
I. ACKERMAN & CO., INC.	13,477
I. B. GIMENEZ SECURITIES, INC.	4,869
INVESTORS SECURITIES, INC,	330,136
IMPERIAL,DE GUZMAN,ABALOS & CO.,INC.	122,859
INTRA-INVEST SECURITIES, INC.	7,989
ASIAN CAPITAL EQUITIES, INC.	151
J.M. BARCELON & CO., INC.	12,966
VALUE QUEST SECURITIES CORPORATION	435,404
STRATEGIC EQUITIES CORP.	593,531
LARRGO SECURITIES CO., INC.	3,640
LIPPO SECURITIES, INC.	2,625
LITONJUA SECURITIES, INC.	8,250
LOPEZ, LOCSIN, LEDESMA & CO., INC.	34,565
LUCKY SECURITIES, INC.	25,166
LUYS SECURITIES COMPANY, INC.	116,676
MANDARIN SECURITIES CORPORATION	37,242
MARIAN SECURITIES, INC.	47,861
MARINO OLONDRIZ Y CIA	112
COL Financial Group, Inc.	1,267,133
DA MARKET SECURITIES, INC.	26,191
MERCANTILE SECURITIES CORP.	4,394
MERIDIAN SECURITIES, INC.	522,143
MDR SECURITIES, INC.	363,841
DEUTSCHE REGIS PARTNERS, INC.	294
MOUNT PEAK SECURITIES, INC.	2,959
NEW WORLD SECURITIES CO., INC.	47,831
NIEVES SECURITIES, INC.	7,628
OPTIMUM SECURITIES CORPORATION	73,105
RCBC SECURITIES, INC.	16,068
PAN ASIA SECURITIES CORP.	63,928
PAPA SECURITIES CORPORATION	125,002,940
MAYBANK ATR KIM ENG SECURITIES, INC.	2,804,976
PLATINUM SECURITIES, INC.	188,192
PNB SECURITIES, INC.	39,971
PREMIUM SECURITIES, INC.	164,297
PRYCE SECURITIES, INC.	16
SALISBURY BKT SECURITIES CORPORATION	7,865
QUALITY INVESTMENTS & SECURITIES CORPORATION	255,326
R & L INVESTMENTS, INC.	2,480
ALAKOR SECURITIES CORPORATION	6,436
R. COYIUTO SECURITIES, INC.	171,985
REGINA CAPITAL DEVELOPMENT CORPORATION	51,539
R. NUBLA SECURITIES, INC.	1,892,579
AAA SOUTHEAST EQUITIES, INCORPORATED	41,569
R. S. LIM & CO., INC.	870,789
RTG & COMPANY, INC.	24,532
S.J. ROXAS & CO., INC.	153,739
SECURITIES SPECIALISTS, INC.	42,113
FIDELITY SECURITIES, INC.	167,993
SUMMIT SECURITIES, INC.	55,642

<b>BPNAME</b>	<b>HOLDINGS</b>
STANDARD SECURITIES CORPORATION	829,355
SUPREME STOCKBROKERS, INC	2,438
TANSENGCO & CO., INC.	245,810
THE FIRST RESOURCES MANAGEMENT & SECURITIES CORP.	344,065
TOWER SECURITIES, INC.	540,971
APEX PHILIPPINES EQUITIES CORPORATION	6
TRENDLINE SECURITIES CORPORATION	655
TRI-STATE SECURITIES, INC.	6,445
UCPB SECURITIES, INC.	76,790
UOB KAY HIAN SECURITIES (PHILS.), INC.	10,840
E.SECURITIES, INC.	1,595
VENTURE SECURITIES, INC.	17,848
FIRST METRO SECURITIES BROKERAGE CORP.	300,169
WEALTH SECURITIES, INC.	222,829
WESTLINK GLOBAL EQUITIES, INC.	7,657
BERNAD SECURITIES, INC.	16,255
WONG SECURITIES CORPORATION	29
YAO & ZIALCITA, INC.	669,170
YU & COMPANY, INC.	39,177
BDO SECURITIES CORPORATION	2,457,883
EAGLE EQUITIES, INC.	749,713
GOLDEN TOWER SECURITIES & HOLDINGS, INC.	8,570
SOLAR SECURITIES, INC.	336,782
G.D. TAN & COMPANY, INC.	82,381
CLSA PHILIPPINES, INC.	101,683
PHILIPPINE EQUITY PARTNERS, INC.	5,997,071
UNICAPITAL SECURITIES INC.	174,510
COHERCO SECURITIES, INC.	11,730
ARMSTRONG SECURITIES, INC.	505
KING'S POWER SECURITIES, INC.	65,722
TIMSON SECURITIES, INC.	1,019
BANCO DE ORO - TRUST BANKING GROUP	57,750
BANK OF COMMERCE - TRUST SERVICES GROUP	3,952
CHINA BANKING CORPORATION - TRUST GROUP	7,130
CITIBANK N.A.	11,829,683
DEUTSCHE BANK MANILA-CLIENTS A/C	2,861,311
THE HONGKONG AND SHANGHAI BANKING CORP. LTD. -CLIENTS' ACCT.	4,580,283
UNITED COCONUT PLANTERS LIFE ASSURANCE CORPORATION	287,512
SSS PROVIDENT FUND	633,580
PNB TRUST BANKING GROUP	94,935
VICA SERVICES & MANAGEMENT CORPORATION	216,491
RCBC TRUST & INVESTMENT DIVISION - VARIOUS TAXABLE ACCTS	2,001
STANDARD CHARTERED BANK	194,542
MBTC - TRUST BANKING GROUP	74,651
SOCIAL SECURITY SYSTEM	82,388,919
UNION BANK OF THE PHILIPPINES	3
UNITED COCONUT PLANTERS BANK-TRUST BANKING	15,859
<b>TOTAL</b>	<b>267,741,933</b>

If no written notice of any error or correction is received by PDTC within five (5) calendar days from receipt hereof, you shall be deemed to have accepted the accuracy and completeness of the details indicated in this report.

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