

SECURITIES AND EXCHANGE COMMISSION
SEC FORM 17-C

CURRENT REPORT UNDER SECTION 17
OF THE SECURITIES REGULATION CODE
AND SRC RULE 17.2(c) THEREUNDER

1. 26 April 2019
Date of Report (Date of earliest event reported)
2. SEC Identification Number 51048 3. BIR Tax Identification No. 042-000-053-167
4. FILINVEST DEVELOPMENT CORPORATION
Exact name of issuer as specified in its charter
5. Philippines 6. (SEC Use Only)
Province, country or other Industry Classification Code:
jurisdiction of incorporation
7. The Beaufort, 5th Avenue corner 23rd Street, Bonifacio Global City, Taguig City 1634
Address of principal office Postal Code
8. (632) 918-8188 / 798-3958
Issuer's telephone number, including area code
9. Not applicable
Former name or former address, if changed since last report
10. Securities registered pursuant to Sections 8 and 12 of the SRC or Sections 4 and 8 of the RSA
- | Title of Each Class | Number of Shares of Common Stock
Outstanding and Amount of Debt
Outstanding |
|---------------------|---|
| Common | 8,648,462,987 |

11. Indicate the item numbers reported herein: Item 9

Please see attached press release which is self-explanatory.

SIGNATURES

Pursuant to the requirements of the Securities Regulation Code, the issuer has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

FILINVEST DEVELOPMENT CORPORATION

Issuer

Date 26 April 2019



SHARON P. PAGALING-REFUERZO

Corporate Secretary and
Corporate Information Officer

FDC TO FOCUS ON CLARK CORRIDOR

Gotianun family-led Filinvest Development Corporation (FDC) reported in its Annual Shareholder's Meeting on April 26, 2019 its continued pursuit of a dual-pronged strategy of accelerating the monetization of its trading assets and land bank and growing its infrastructure and investment portfolio.

The Filinvest group has allocated a total of Php38.9B in capital expenditure to its subsidiaries, Filinvest Land, Inc., Filinvest Alabang Inc. and Filinvest Hospitality Corporation for land acquisition and property development in 2019. This year, FDC is expected to allocate a significant portion of its property capital expenditure to projects and developments in the Clark corridor, including the Clark International Airport, Filinvest Mimosa+ Leisure City and the 64-hectare phase 1 of the group's township development in New Clark City.

“Capital expenditure in 2019 is roughly equally allocated between the trading segment of the real estate business and the investment segment, which includes office, retail, hotel, and logistics park developments,” said L. Josephine G. Yap, President of FDC.

Part of the budgeted investments include the expansion of FDC's hotel portfolio. The group has a pipeline of 2,600 additional keys in the planning and construction stages across 10 new hotels and expansions, with a target of 5,000 keys under management by 2023. FDC primarily operates its hospitality business under two brands, Crimson and Quest.

FDC believes that its strategy has produced strong results with a 31% increase in consolidated net income to Php13.4B in 2018. Income attributable to equity holders of FDC was Php9.8B in 2018, a 48% increase over the previous year. FDC believes these results are in part due to the increase in investments in its rental properties and new businesses, comprised of hospitality and power, which, together, account for 41% of FDC's net income.

In 2018, FDC's power subsidiary, FDC Utilities, Inc. (FDCUI), registered net income of Php2.1B after giving eliminating intra-group transactions. FDCUI's 3 x 135 MW clean coal power facility in Misamis Oriental started operations in 2016, bringing much-needed power to the Mindanao region. FDCUI was awarded its retail electricity supplier (RES) license in 2016 and now has 33.5MW of customer contracts. In October 2018, FDCUI entered into a joint venture with Engie, one of the largest power generators and distributors in the world, to form Filinvest-Engie Renewable Energy Enterprise, Inc. (FREE). FREE, which provides renewable energy solutions in the Philippines, has entered into three contracts to provide solar rooftop systems for a total of 5.4MW.

EastWest Bank (EW), the group's banking subsidiary, continued to provide a significant contribution to the group's net income by posting net income of Php4.5B in 2018. Consumer loans accounted for approximately 70% of its loan portfolio, maintaining EW's strong consumer focus. In 2018, EW's auto loan, personal loan and mortgage loan portfolios grew by 18%, 47% and 12%, respectively, while credit card receivables grew by

9% year-on-year. The group believes its net interest margin for 2018, at 7.4%, is one of the highest in the industry.

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