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10 January 2024

#### PHILIPPINE STOCK EXCHANGE

Listings and Disclosure Group 6/F PSE Tower, 5th Ave. corner 28th St. Bonifacio Global City, Taguig City

Attention: Alexandra D. Tom Wong

Officer-in-Charge, Disclosure Department

### Philippine Dealing & Exchange Corp.

29/F, BDO Equitable Tower, 8751 Paseo de Roxas, Makati City

Attention: Atty. Marie Rose M. Magallen-Lirio

Head – Issuer Compliance and Disclosure Department (ICDD)

#### Gentlemen:

In connection with reporting requirements of the Philippine Stock Exchange, we are sending herewith the Public Ownership Report for quarterly period ending 31 December 2023.

Thank you.

cc:

Very truly yours,

Kristine Ann C. Catindig-Ong

**Corporate Secretary** 

Securities and Exchange Commission

#### D & L Industries, Inc.

Computation of Public Ownership as of December 31, 2023

Number of Issued Shares Less: Number of Treasury Shares (if any) Number of Issued and Outstanding Shares

7,142,857,990

7,142,857,990

	% to total <u>Outstanding Shares</u>	Number of Shares
Directors		
Yin Yong L. Lao		
Direct Indirect thru:	0.00%	5,000
<sup>1</sup> Jadel Holdings Co., Inc.	0.00%	2
<sup>2</sup> CEE Industries, Inc.	0.27%	19,090,186
John L. Lao		
Direct	0.85%	60,797,202
Indirect thru:		
<sup>1</sup> Jadel Holdings Co., Inc.	0.00%	2
<sup>2</sup> CEE Industries, Inc.	0.00%	-
<sup>2</sup> Jadana, Inc.	0.00%	54
<sup>2</sup> Prime Spin, Inc.	0.13%	9,560,129
Alvin D. Lao	0.450/	44.050.000
Direct Indirect thru:	0.15%	11,053,000
<sup>2</sup> Allvee United, Inc.	0.03%	1 010 401
² Jadana, Inc.	0.00%	1,910,491 54
<sup>2</sup> Prime Spin, Inc.	0.00%	14
<sup>2</sup> SmartWorks Trading Co., Inc.	0.00%	21,029
Corazon de la Paz-Bernardo Direct Indirect (thru)	0.00%	100
Lydia Balatbat-Echauz Direct Indirect (thru)	0.00%	89,500
Mercedita Nolledo Direct Indirect (thru)	0.01%	700,000
Karl Kendrick Chua		
Direct Indirect (thru)	0.00%	100
Sub-total	1.45%	103,226,863
Officers		
Dean L. Lao		
Direct	0.02%	1,081,600
Indirect thru:  1 Jadel Holdings Co., Inc.		
<sup>2</sup> SmartWorks Trading Co., Inc.	0.00% 0.00%	3 42,057
Leon L. Lao		
Direct	0.00%	100,000
Indirect thru:	5.55.15	
<sup>1</sup> Jadel Holdings Co., Inc.	0.00%	2

Alex L. Lao Direct		
	0.47%	33,706,338
Indirect thru:	0.47 /6	33,700,330
<sup>1</sup> Jadel Holdings Co., Inc.	0.00%	2
<sup>2</sup> Jadana, Inc.	0.12%	8,579,360
	0.1270	0,070,000
Dean A. Lao Jr.		
Direct	0.02%	1,763,000
Indirect thru:		
<sup>2</sup> Hansevian, Inc.	0.03%	2,256,000
<sup>2</sup> SmartWorks Trading Co., Inc.	0.00%	42,057
Lester A. Lao		
Direct Indirect thru:	0.01%	1,023,000
<sup>2</sup> Hansevian, Inc.	0.040/	750 000
<sup>2</sup> SmartWorks Trading Co., Inc.	0.01%	752,000
<sup>2</sup> Prime Spin, Inc.	0.59%	41,930,860
- Frinte Spin, inc.	0.00%	14
Vincent D. Lao		
Direct	0.09%	6,668,000
Indirect thru:		2,223,223
<sup>2</sup> Allvee United, Inc.	0.03%	1,910,491
<sup>2</sup> Hansevian, Inc.	-	· · · -
<sup>2</sup> SmartWorks Trading Co., Inc.	0.00%	21,029
		,,
Ainslee Lao		
Direct	0.01%	1,383,600
Indirect thru: <sup>2</sup> Jadana, Inc.		
- Jauana, mc.	0.30%	21,173,959
Franco Diego Lao		
Direct	0.02%	1,279,000
Indirect thru:	0.0270	., 0,000
<sup>2</sup> Jadana, Inc.	0.30%	21,710,142
Kristine Catindig		
Direct	0.01%	366,000
Indirect (thru)		
Crissa Bondad		
Direct	0.01%	553,800
Indirect (thru)		
,,	2 08%	1/8 252 805
Indirect (thru)  Sub-total	2.08%	148,252,805
Sub-total Principal Stockholders	2.08%	148,252,805
Sub-total	<b>2.08%</b> 62.21%	
Sub-total Principal Stockholders		
Sub-total  Principal Stockholders  1 Jadel Holdings Co., Inc.	62.21%	4,443,346,585 89,793,091
Sub-total  Principal Stockholders  1 Jadel Holdings Co., Inc. 2 Alivee United, Inc.	62.21% 1.26% 1.78%	4,443,346,585 89,793,091 127,038,312
Sub-total  Principal Stockholders  1 Jadel Holdings Co., Inc.  2 Allvee United, Inc.  2 CEE Industries, Inc.	62.21% 1.26% 1.78% 0.01%	4,443,346,585 89,793,091 127,038,312 752,000
Sub-total  Principal Stockholders  1 Jadel Holdings Co., Inc.  2 Allvee United, Inc.  2 CEE Industries, Inc.  2 Hansevian, Inc.	62.21% 1.26% 1.78% 0.01% 0.90%	4,443,346,585 89,793,091 127,038,312 752,000 64,058,141
Sub-total  Principal Stockholders  1 Jadel Holdings Co., Inc.  2 Allvee United, Inc.  2 CEE Industries, Inc.  2 Hansevian, Inc.  2 Jadana, Inc.	62.21% 1.26% 1.78% 0.01% 0.90% 1.20%	4,443,346,585 89,793,091 127,038,312 752,000 64,058,141 86,041,139
Sub-total  Principal Stockholders  1 Jadel Holdings Co., Inc.  2 Allvee United, Inc.  2 CEE Industries, Inc.  2 Hansevian, Inc.  2 Jadana, Inc.  2 Prime Spin, Inc.	62.21% 1.26% 1.78% 0.01% 0.90%	4,443,346,585 89,793,091 127,038,312 752,000 64,058,141 86,041,139
Sub-total  Principal Stockholders  1 Jadel Holdings Co., Inc.  2 Allvee United, Inc.  2 CEE Industries, Inc.  2 Hansevian, Inc.  2 Jadana, Inc.  2 Prime Spin, Inc.	62.21% 1.26% 1.78% 0.01% 0.90% 1.20%	4,443,346,585 89,793,091 127,038,312 752,000 64,058,141 86,041,139 111,476,466
Sub-total  Principal Stockholders  1 Jadel Holdings Co., Inc. 2 Allvee United, Inc. 2 CEE Industries, Inc. 2 Hansevian, Inc. 2 Jadana, Inc. 2 Prime Spin, Inc. 2 SmartWorks Trading Co., Inc.	62.21% 1.26% 1.78% 0.01% 0.90% 1.20% 1.56%	4,443,346,585 89,793,091 127,038,312 752,000 64,058,141 86,041,139 111,476,466
Sub-total  Principal Stockholders  1 Jadel Holdings Co., Inc.  2 Allvee United, Inc.  2 CEE Industries, Inc.  2 Hansevian, Inc.  2 Jadana, Inc.  2 Prime Spin, Inc.  2 SmartWorks Trading Co., Inc.  Sub-total  Affiliates	62.21% 1.26% 1.78% 0.01% 0.90% 1.20% 1.56%	4,443,346,585 89,793,091 127,038,312 752,000 64,058,141 86,041,139 111,476,466 4,922,505,734
Sub-total  Principal Stockholders  1 Jadel Holdings Co., Inc.  2 Allvee United, Inc.  2 CEE Industries, Inc.  2 Hansevian, Inc.  2 Jadana, Inc.  2 Prime Spin, Inc.  2 Smart\Works Trading Co., Inc.	62.21% 1.26% 1.78% 0.01% 0.90% 1.20% 1.56%	4,443,346,585 89,793,091 127,038,312 752,000 64,058,141 86,041,139 111,476,466
Sub-total  Principal Stockholders  1 Jadel Holdings Co., Inc. 2 Allvee United, Inc. 2 CEE Industries, Inc. 2 Hansevian, Inc. 2 Jadana, Inc. 2 Prime Spin, Inc. 2 SmartWorks Trading Co., Inc.  Sub-total  Affiliates  Sub-total  Others	62.21% 1.26% 1.78% 0.01% 0.90% 1.20% 1.56% 68.92%	4,443,346,585 89,793,091 127,038,312 752,000 64,058,141 86,041,139 111,476,466 4,922,505,734
Sub-total  Principal Stockholders  1 Jadel Holdings Co., Inc.  2 Allivee United, Inc.  2 CEE Industries, Inc.  2 Hansevian, Inc.  2 Jadana, Inc.  2 Prime Spin, Inc.  2 SmartWorks Trading Co., Inc.  Sub-total  Affiliates  Sub-total	62.21% 1.26% 1.78% 0.01% 0.90% 1.20% 1.56%	4,443,346,585 89,793,091 127,038,312 752,000 64,058,141 86,041,139 111,476,466 4,922,505,734
Sub-total  Principal Stockholders  1 Jadel Holdings Co., Inc. 2 Allvee United, Inc. 2 CEE Industries, Inc. 2 Hansevian, Inc. 2 Jadana, Inc. 2 Prime Spin, Inc. 2 SmartWorks Trading Co., Inc.  Sub-total  Affiliates  Sub-total  Others	62.21% 1.26% 1.78% 0.01% 0.90% 1.20% 1.56% 68.92%	4,443,346,585 89,793,091 127,038,312 752,000 64,058,141 86,041,139 111,476,466 4,922,505,734

1 Leon L. Lao, John L. Lao, Yin Yong L. Lao, Alex L. Lao & Dean L. Lao are siblings who are beneficial shareholders of Jadel Holdings Co., Inc.

<sup>1,2</sup> Shown net of shares indicated already as beneficially owned by Messrs. Dean L. Lao, Leon, L. Lao, Yin Yong Lao, Alex L. Lao, John L. Lao, Alvin D. Lao,

#### **PUBLIC OWNERSHIP PERCENTAGE**

## Total Number of Shares Owned by the Public Total Issued and Outstanding Shares

1.955.308.218 shares 7,142,857,990 shares

Required Public Ownership % = 10%

7,142,857,990 Number of Issued Shares Number of Issued and Outstanding Share 7,142,857,990 Number of Treasury Shares 0 = Number of Listed Shares 7,142,857,990 Number of Foreign-Owned Shares = 950,580,662 Foreign Ownership Level (%) 13.31 Foreign Ownership Limit (%) no limit Number of Stockholders 203 Number of Shareholders owning 197 at least one Board Lot each Note: Please observe the same cut-off date.

To the best knowledge of the Directors and Substantial Shareholders of the Company, 27.37% of the Company's shares are held in the hands of the public, based on 7,142,857,990 issued ordinary shares of P1.00 each ("Shares") in the capital of the Company as of December 31, 2023.